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Mr. Romeo Venditti
Advanced Office Solutions
189 South Service Rd.,
Grimsby On, L3M 4H6

Dear Mr. Venditti,

As you know we are currently leasing two Xerox digital copier/printer machines from you. We have been using these machines now for over two and a half years and I just have to tell you how pleased we are with them.

The DocuColor 240 in our Production Department has revolutionized our short run publication environment here. We can now do short run jobs in color rivalling that of offset, all in house and at a cost that is affordable. The machine is a joy to operate and works as advertised with very little down time.

The WorkCentre 3545 in our Administration Department has been a remarkable improvement over our old digital equipment with color that is excellent, fast and accurate. The numerous features on the machine from copying to network printing and scanning and faxing are used every day. We don't know what to do with our other inkjet and laser printers scattered around, we really don't need them any longer.

As you know, I and some of my staff spent an exhausting three months pricing and looking at the three major contenders, and I can report that Xerox was the best for our organization. Thank you too, for your excellent service.

Sincerely Yours,

James S. Eagles
President